



# People Risk Discovery

Assessing the Risk Intelligence of Senior Managers

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# KRisk: Managing Risk Responsibly



By embracing our solutions:

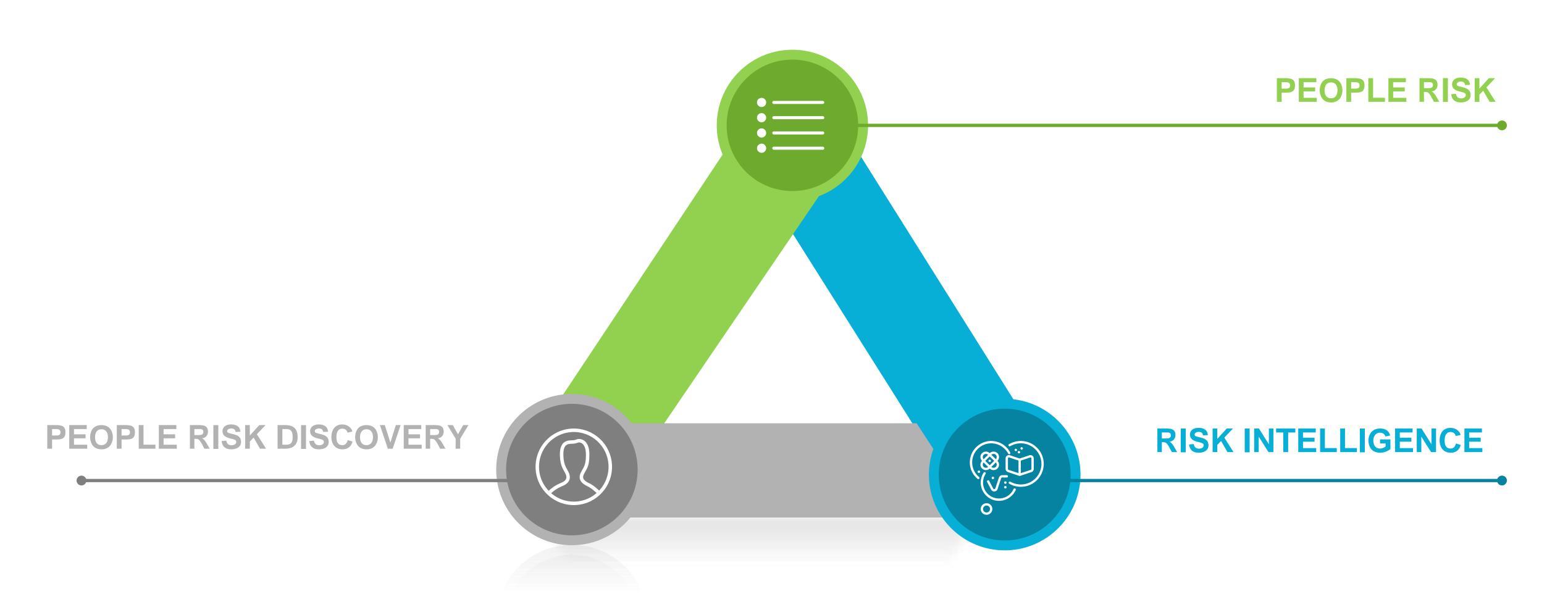
Integrated risk & resilience management
Risk & Resilience communications
People Performance
Knowledge Transfer

We empower businesses to maximise opportunities & minimise threats



# What are we aiming to achieve today?





# Risk Maturity across industry



1

- Unaware of need for Risk
   Management
- Not recognise value of structured approach
- Processes repetitive / reactive
- Insufficient attempt to learn from past
- Risks are weaknesses
- Shoot the messenger

- Aware of potential benefits of RM
- Processes not implemented effectively
- Not gaining full benefits
- The Risk Departments job is responsible for risk
- Process has fundamental weaknesses

3

- RM built into routine business
- Implemented throughout the Organisation
- Formalised processes
- Benefits understood
- May not be consistency

- Risk Aware Culture
- Proactive approach
- Risk inherent in all processes
- Risk info actively used
- Risk Embedded
- Gaining competitive advantage

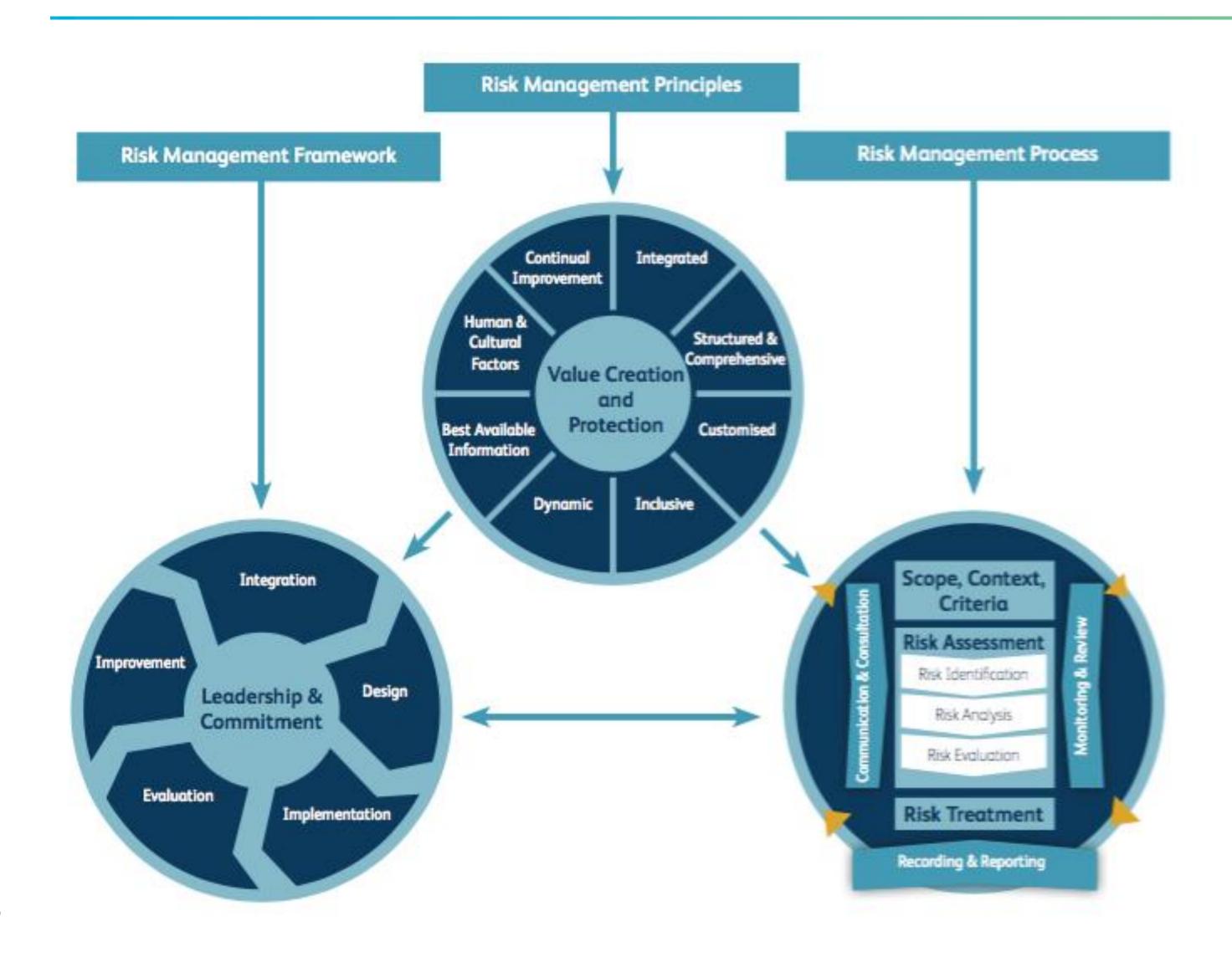
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## Human and Cultural Factors (ISO 31000)



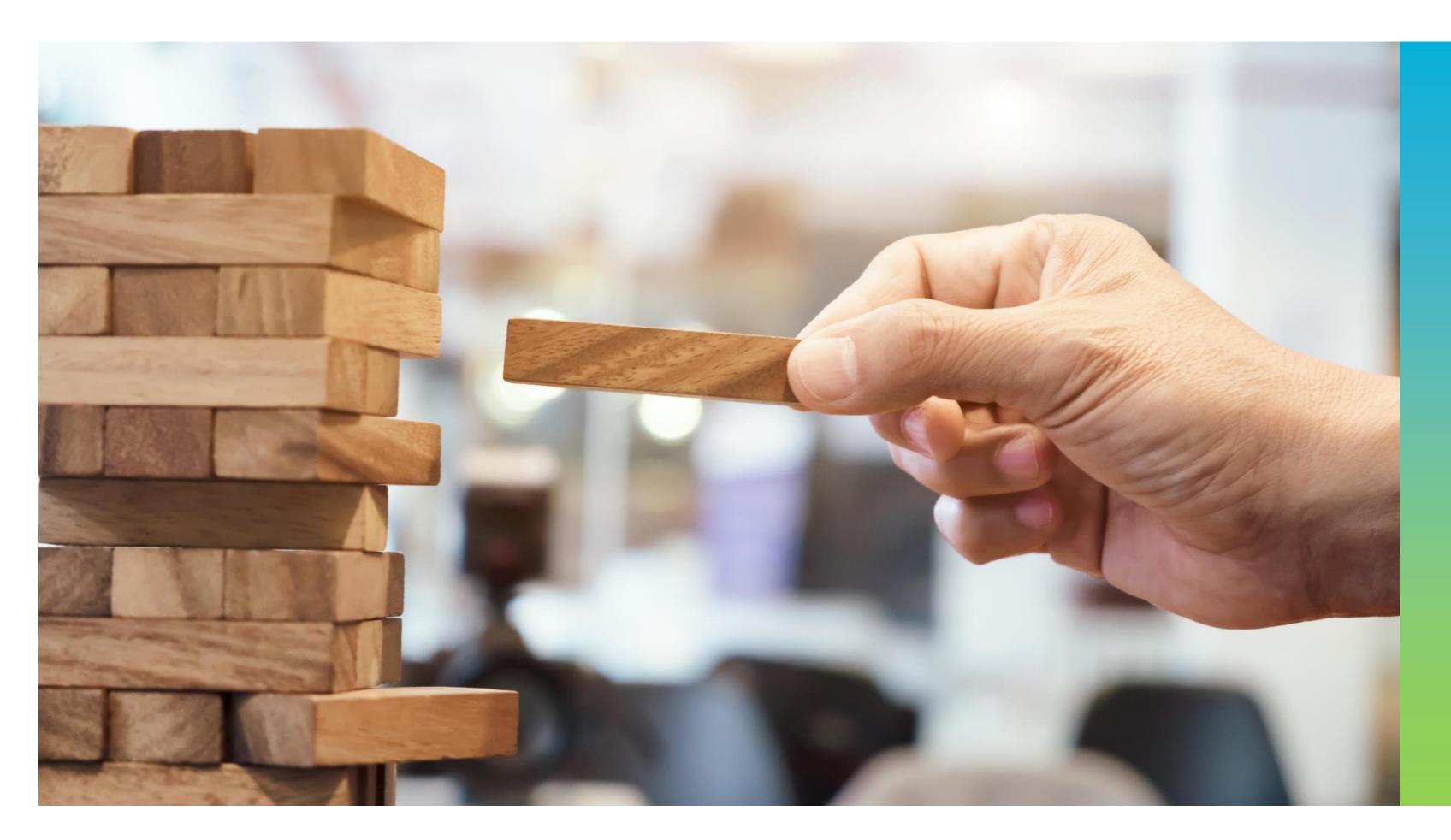


"Risk management recognizes the capabilities, perceptions and intentions of internal and external people that can facilitate or hinder achievement of the organization's objectives."

Source: ISO

## What is Risk?





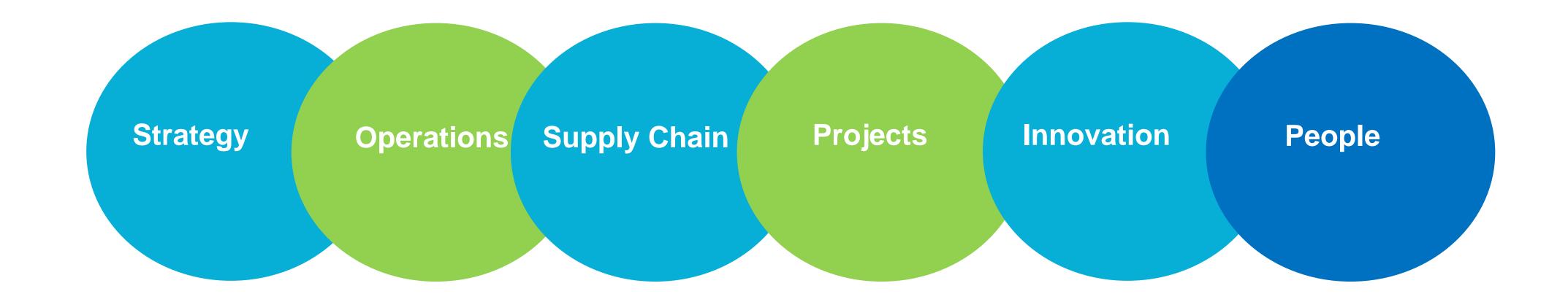


Effect of uncertainty on objectives.

Can be positive and negative.

# The ignored area





# Often missing from risk registers





Poor decision-making

Hiring the wrong people

Lack of teamwork

Lack of shared values

Poor judgement

Lack of understanding

Being excessively risk averse

## **Risk Culture**



"The values, beliefs, knowledge, attitudes and understanding about risk shared by a group of people with a common purpose."

Institute of Risk Management (IRM)

Distinct & consistent tone from the top







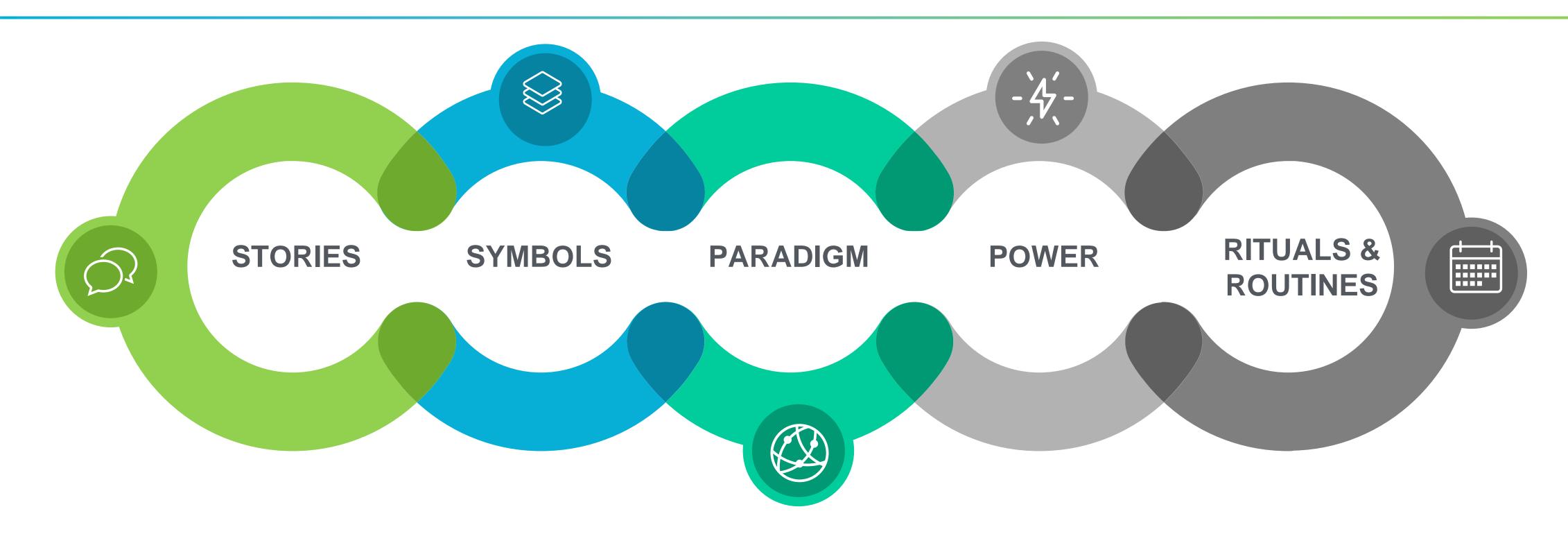
No process or activity too large or complex

Inappropriate behaviours challenged or sanctioned Diversity of perspectives, values & beliefs

RM skills valued, encouraged & developed

## **Factors in Risk Culture**





Leadership style, characters, how things used to be, conformity, the grapevine, strong management. Compliance signs,
reserved parking,
management suite,
secretaries as domestic
support, clock in clock off,
dress code, grand job
titles, offices.

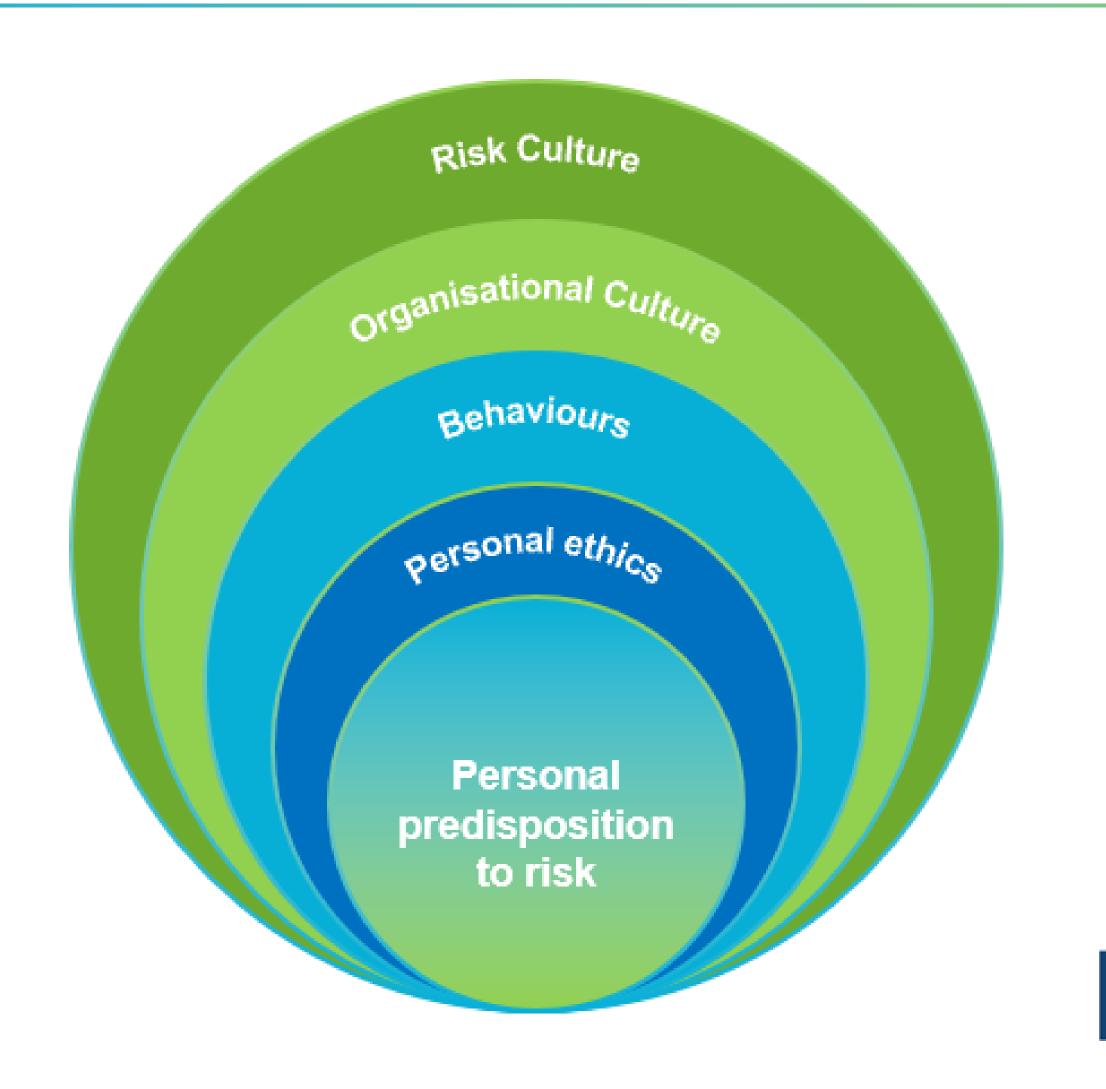
Good service,
professional standing,
problem solvers, tasks
rather than people
orientated, deliver
results no matter the
cost.

CEO, committees, executive members, control of resources/ budget, information/ knowledge, political influence, knowing the system, time served.

Inductions, overload, blame, lack of communication.

# An onion with many layers







# What will help organisations improve their risk culture?





# A strong risk culture



Buy in at all levels in across the enterprise

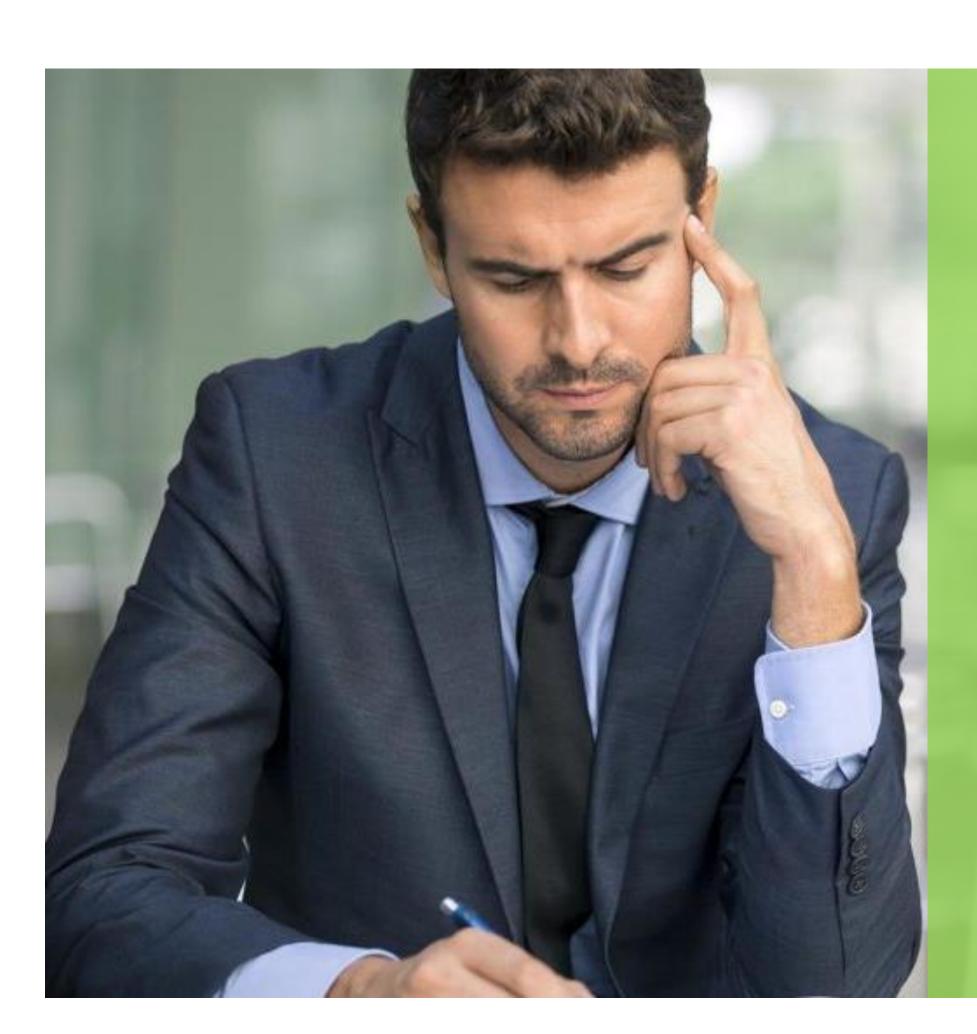
## We need to:

- Understand the "Risk Intelligence" across our organisation
- Understand individuals' pre-disposition to risk
- Understand the human factors

- Build collaborative relationships
- Communicate effectively
- Master the art of negotiation

# Risk-based Thinking







Risk-based
thinking is
something we all do
automatically and
often subconsciously.

### **PERCEPTION FACTORS**

(David Ropeik)

- Awareness
- Trust
- Control
- Risk vs Benefit
- Catastrophic vs Chronic
- Personification
- Unknowability
- Choice......

# Understanding Individual Pre-Dispositions to Risk



### **Alert**

(Very Low risk-tolerance)
Highly controlled and careful in manner, this mindful risk type is likely sensitive to risk, conservative in approach and

self-discipline in action.

### Cautious

(Low risk-tolerance)

With a focus on minimising negative risk and uncertainty, this risk type is likely to be precise, ordered and diligent.

## Instinctive

(Average risk-tolerance)

Often regretful of decisions made without thorough consideration, this risk type is likely spontaneous, impulsive, passionate and initially comfortable with taking risk.

### **Temperamental**

(Low risk-tolerance)

This risk type's passion and enthusiasm likely drives them to immerse themselves in their role and responsibilities, however, their anxiety and fear of disappointing others can fight against this.

### **Level Headed**

(High risk-tolerance)

Even tempered, independent and composed, this risk type likely experiences little anxiety, keeps calm in stressful situations and is not overly conscious of risk.

## **Purposeful**

(Average risk-tolerance)

Inquisitive, scientific and efficient, this risk type likes to fully consider all scenarios before taking action.



## **Easy Going**

(High risk-tolerance)

Relishing situations
where quick decisionmaking is required, this
risk type is likely reactive,
energetic and applies the
unconventional.

## **Enterprising**

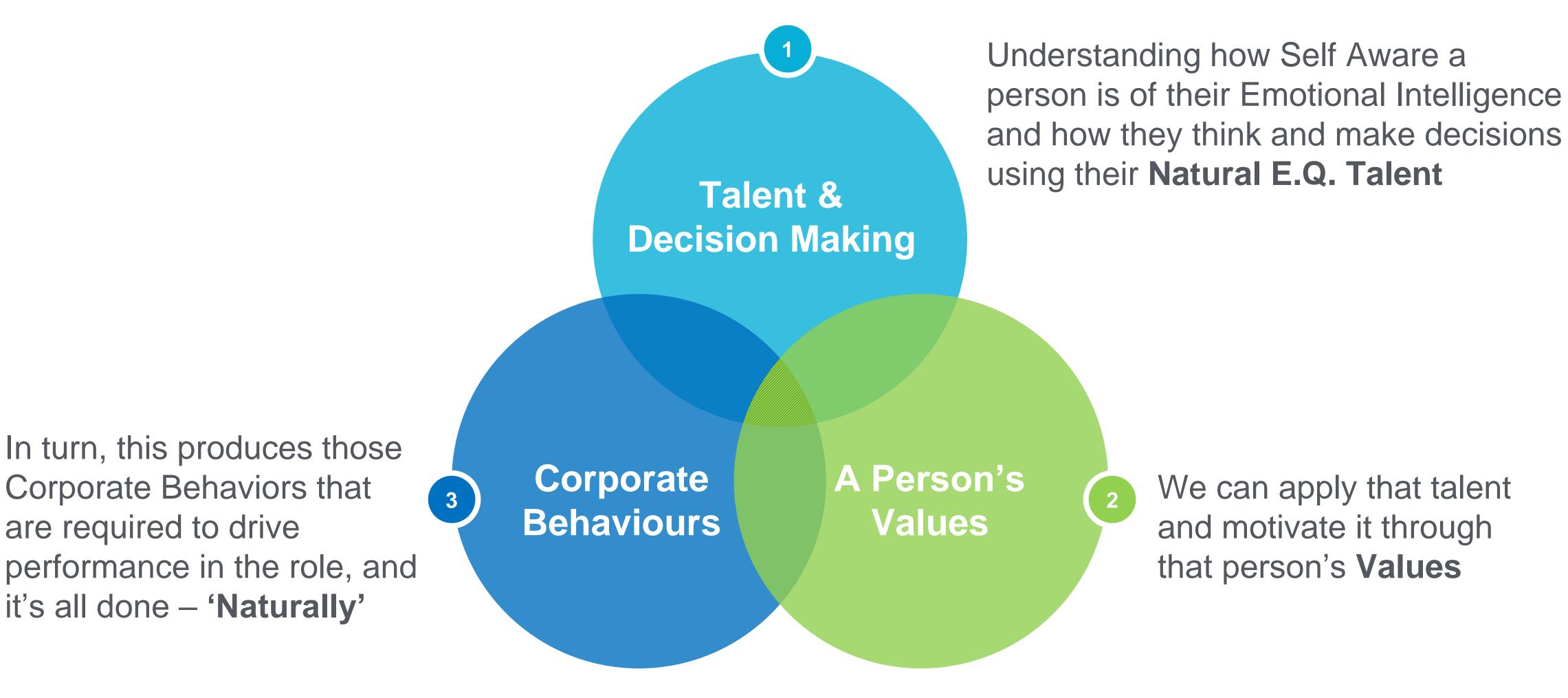
(Very High risktolerance)

Bold, undaunted and adventurous, this risk type continually challenges against the conventional.

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# Risk-Based Decisions: Your Engine In Motion





Corporate Behaviors that

it's all done - 'Naturally'

are required to drive

# Risk Intelligence: a valuemetric approach



**Better Understand:** 

EQ

Competencies

Values

Behaviours

**Communications Preference** 

Individual Risk Tolerance

**Enable:** 

Identification of Threats &

Opportunities

Increased Predictability in

Decision-making

More Effective ERM

More Successful Risk-Taking

Increased Value Added

"Risk Intelligence"

**Discovery Process** 

## Theories, models and standards



## **Academics**

**Dr Eduard Spranger** 

Values of Mankind

## **Triple PhD Dr Robert Hartman**

Scientific Axiology (Nobel prize nominee)

### **Dr William Moulton Marston**

Polygraph, DISC

## **Standards**

# IRM Professional Standards in Risk Management

Review of similar studies from across the globe showed that this provided the most thoughtful and clearly articulated overview

## **Industry Best Practice**

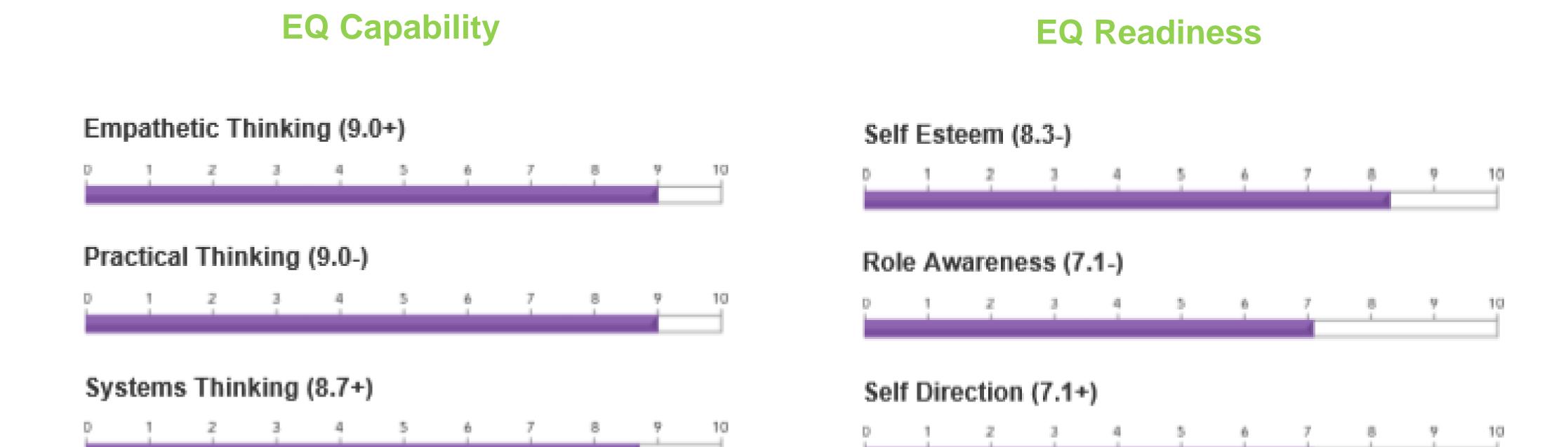
100s of projects undertaken with Risk Teams world-wide

Including several which involved development of job roles for risk teams e.g. roles, responsibilities & competencies

6.4 Quadrillion permutations of scoring turn into 1-56million possible patterns, matched against 4million data sets

# How do I see the world? How do I see myself?





# What are my Risk Intelligence competencies?





# Doing the due diligence

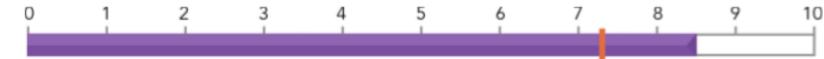


### **Assurance & Determination**

Assurance & Determination A PERSON WITH THIS QUALITY: Ensures decisions are informed, allowing them to be effectively defended when challenged. Delivers messages and actions in a way that encourages people to engage. Instills confidence at all levels of the organisation. Ensures agreed actions are implemented, monitored and amended if they do not deliver the desired outcome. Recognises flaws and looks for ways to address. Accepts responsibility. A PERSON WITHOUT THIS QUALITY: Changes direction often. Can not be relied on to ensure actions are implemented. Is reluctant to accept responsibility. Tends to be closed minded, assuming there is only one course of action to achieve desired outcomes. Makes decisions based on little evidence and then lacks the confidence to defend them

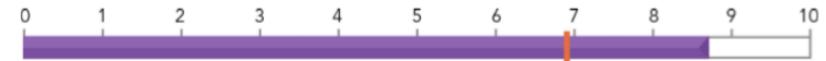
#### Attitude Toward Honesty (Score: 8.5)

Measures a person's attitude to being open and honest especially when it involves admitting their own performance issues, or dishonesty of others.



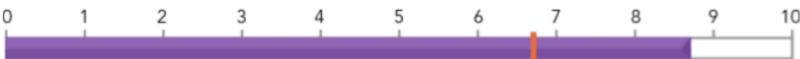
### Balanced Decision Making (Score: 8.7)

Measures a person's aptitude to be objective when taking all aspects into account of any given situation and then making a balanced decision about it, taking account of the people aspects and other components of that situation in a fair and balanced manner.



### Personal Accountability (Score: 8.7)

Measures a person's aptitude to be responsible for the consequences of their own decisions and actions, and not shift the focus or blame for poor performance to somewhere else or onto others.



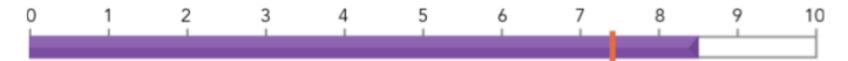
#### Personal Commitment (Score: 8.3)

Measures a person's aptitude to focus and to stay committed to a task, a measure of their internal and personal commitment to the role or a person.



### Proactive Thinking (Score: 8.5)

Measures a person's aptitude to determine the future implications of current decisions and actions.



### Participation, Partnership & Teamwork

Participation, Partnership & Teamwork A PERSON WITH THIS QUALITY: Engages effectively with stakeholders and is seen as a valued member of the team by all stakeholders. Share knowledge, skills and resources with stakeholders to achieve the goals and objectives of the organisation. Seeks out opportunities to align expectations and objectives with stakeholders. Works through issues with stakeholders in an open and engaging way, ensuring all parties leave discussions positively. A PERSON WITHOUT THIS QUALITY: Fails to consider the wider picture. Focus' on personal or individual goals, rather than the overall strategy and objectives of the organisation. Is reluctant to engage with stakeholders. Can be a blocker to implementing collaborative solutions. Is unlikely to respond to stakeholder queries in a quick and effective way.

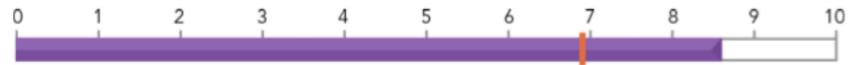
### Freedom From Prejudices (Score: 8.9)

Measures a person's aptitude to readily adapt, integrate, modify, and respond to changes with minimal resistance on a personal level.

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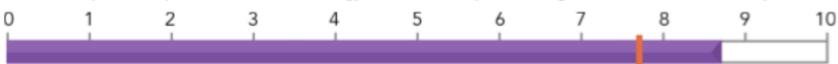
### Gaining Commitment (Score: 8.6)

Measures a person's aptitude to hear, understand, and follow directions or instructions effectively. This is their willingness to postpone making personal decisions, or taking action, until they have listened to what they are being asked to do.



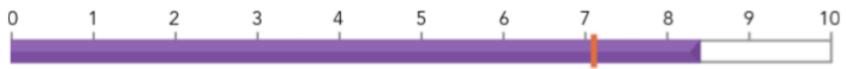
### Integrative Ability (Score: 8.7)

Measures a person's aptitude to direct their energy toward the completion of a goal without an external catalyst.



### Intuitive Decision Making (Score: 8.4)

Measures a person's aptitude to accurately compile intuitive perceptions about a situation into a decision or action.



### Personal Relationships (Score: 8.6)

Measures how motivated a person is in forming personal relationships with the people with whom they work.

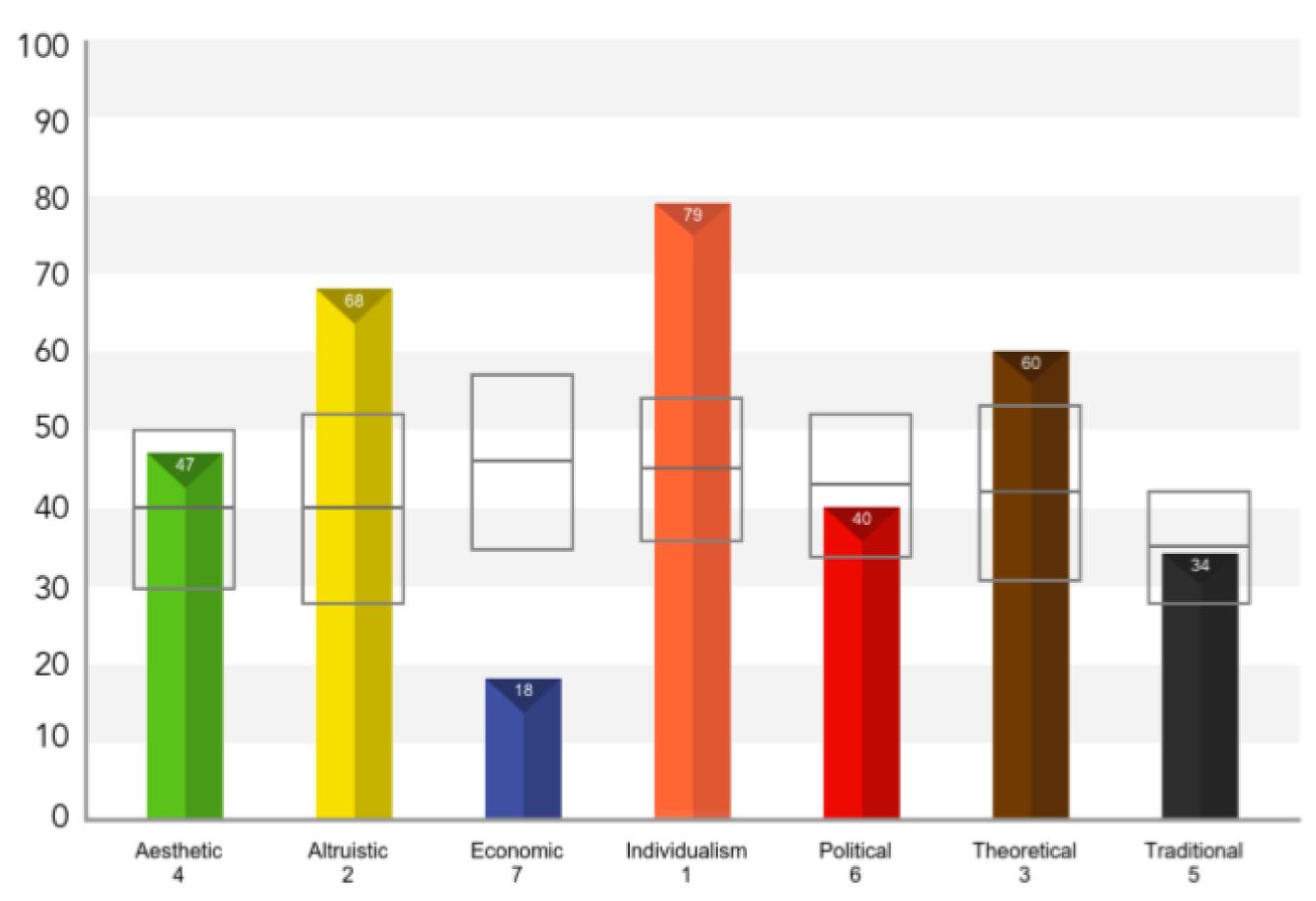
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## What motivates me in life and at work?



## My Value Ranking



# How do I behave (natural vs adapted)?



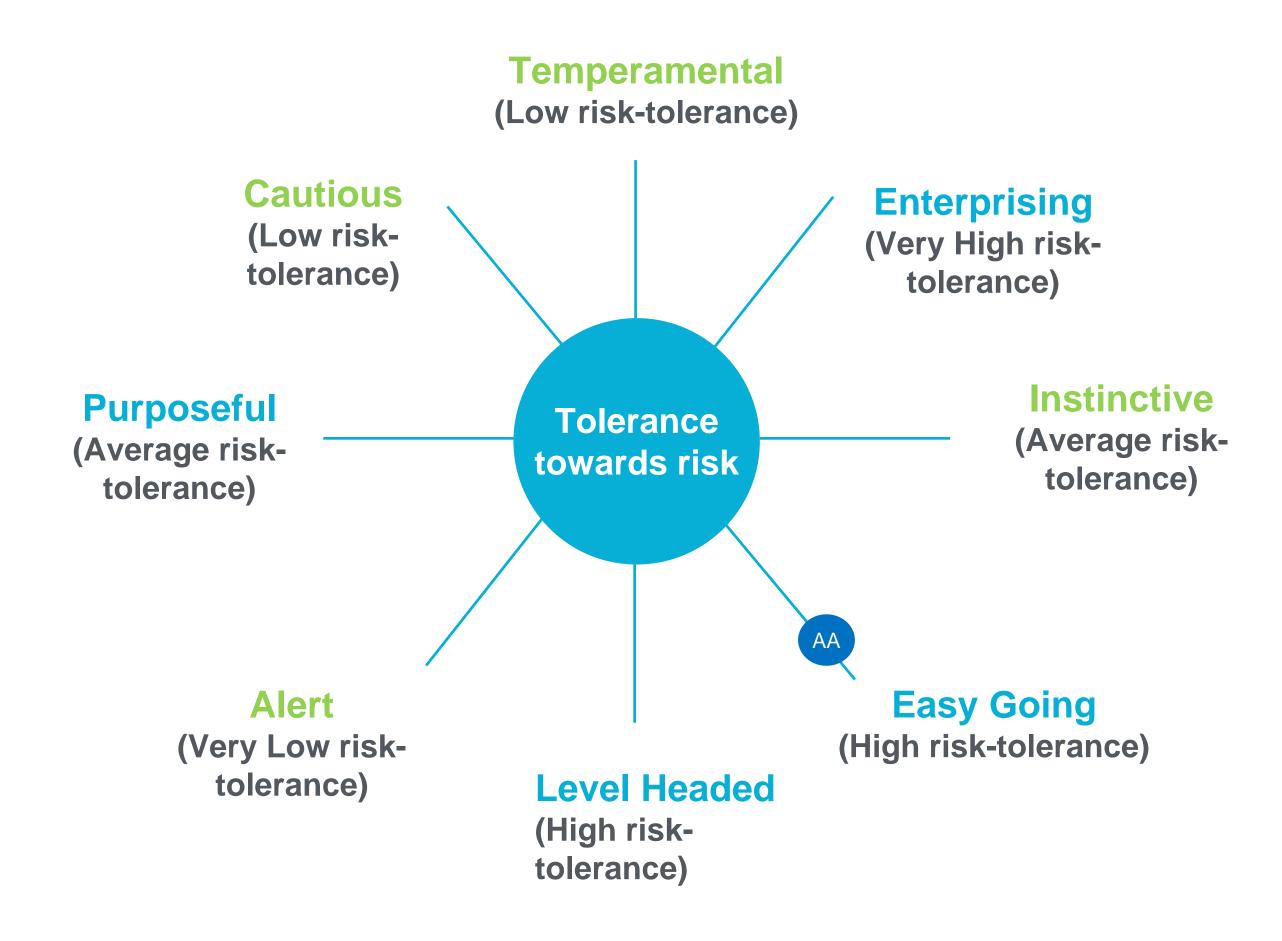
## My Graphs





# What is my risk tolerance?





## At the team level





**Team Competencies** 

Team Values

**Team Behaviours** 

Team Risk Tolerance

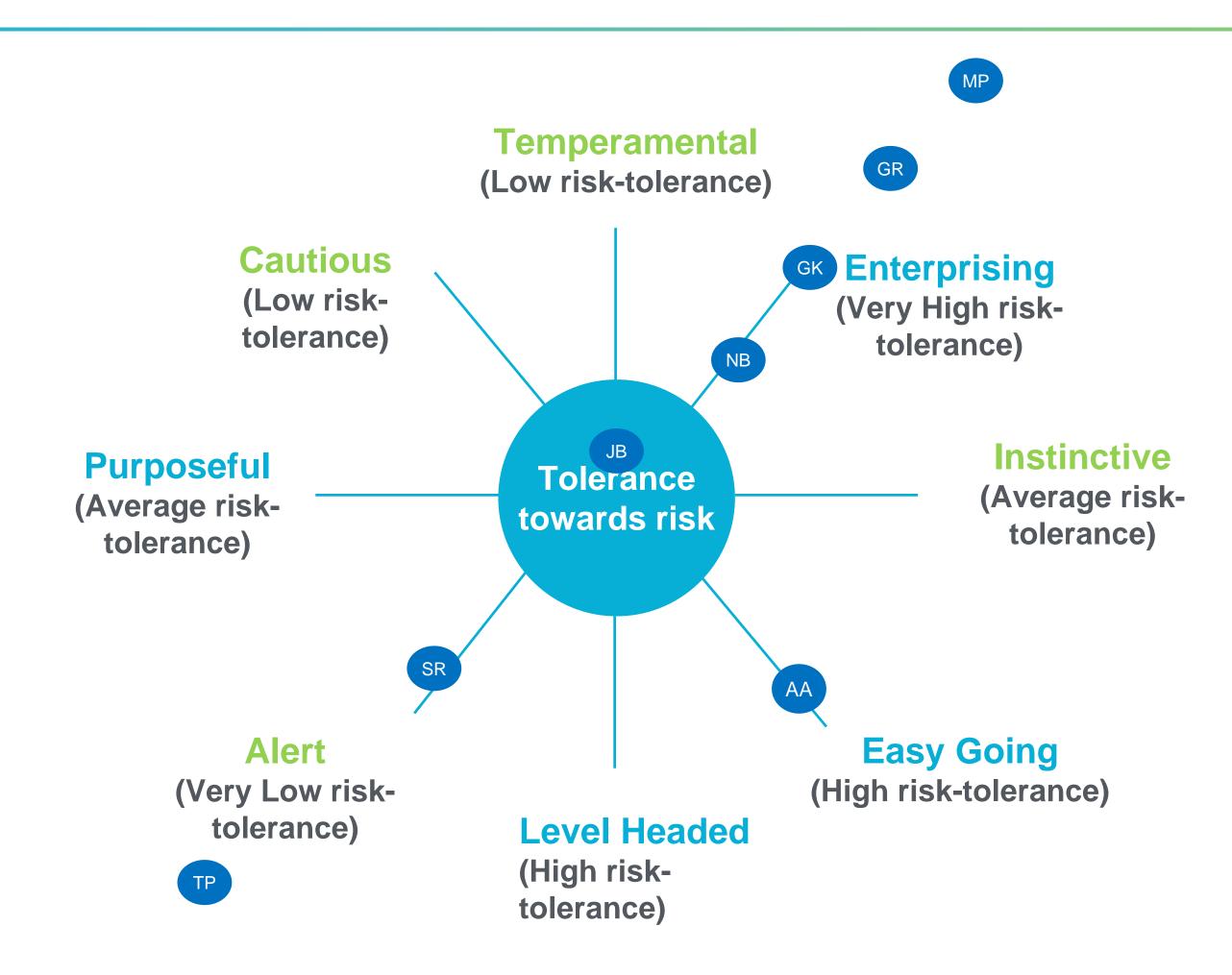
Team Dynamics

**Team Communication** 

Psychological Safety

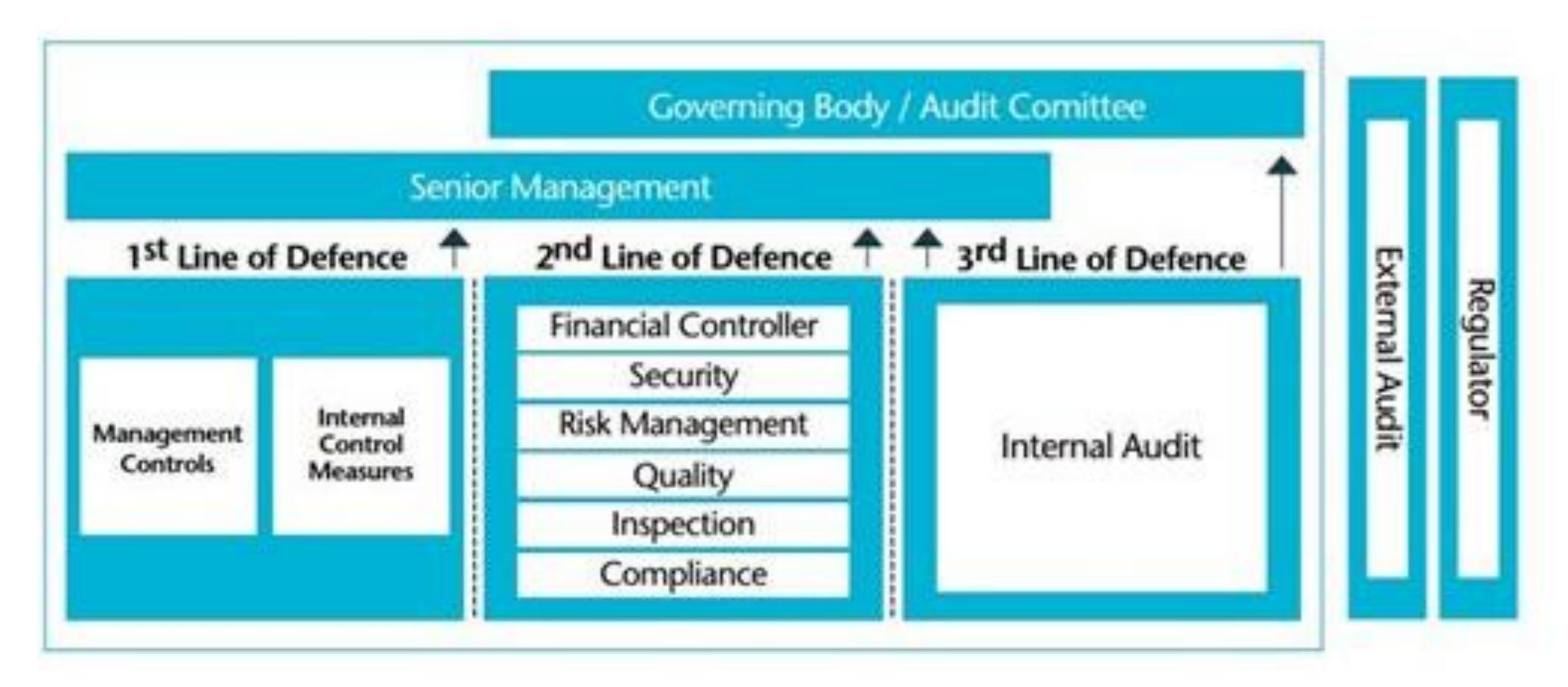
# My team's risk tolerance





# Applications at the organisational level





Source/Chartered Institute for Internal Auditors

# Organisational benefits



## Organisational Benefits

- Better engagement and understanding of your people's strengths and development areas enables the implementation of targeted risk and resilience management, which
  - reduces the likelihood of incidents, compliance failures and claims
  - improves operational efficiency.
- Reduced likelihood and consequences of people threats which impact organisational performance
- Increased opportunities for organisational success resulting from enhanced people performance
- Risk-based thinking, decision-making and communication embedded into the day to day operational rhythm and working culture of the team
  - Development of a proactive risk culture at both team and organisational levels

# Questions



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